



ENERGY INTERNATIONAL REPORT



WINTER 2017

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EIC report is published four times a year by and for the employees of Energy International Corporation and their friends and associates in the business. All inquiries should be sent to: jpeter@energyintl.com.
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Letter from the Top • Alex Fawaz

Welcome to a new year. We're glad to see 2017 come. Last year was not the best for business in the Middle East, especially the Saudi Arabian market. Low oil prices created a financial crunch for the Kingdom with many projects put on hold or cancelled. What started out to look like a strong year for us turned out to be just the opposite. None the less all good companies plan ahead for these things and Energy International is no exception. We took the opportunity at the Big 5 Show to bring all of the executives and office managers together to plan for our future. Ownership is in the throes of building a five year plan for the Energy International Group of Companies, taking into consideration the feedback from the meeting to insure success for every division. The Saudi market is on the rebound and things are looking much better for Energy International as we move into the new year. We have promoted Fadi Rashid to General Manager of our Jordan office. Fadi has been doing some amazing things with our Jordan operation. You can read about some of them in this issue. This issue also covers a prestigious hospital project in Qatar, coverage from our participation in the Big 5 Show and The Gulf Transportation Exhibition. We feature new technology from PennBarry and introduce you to several new members of the EIC family. Enjoy it and pass it on to your friends and business associates. 🍀



Alex Fawaz
VP of Operations

Be a Part of the Energy International Report

The EIC Report is designed to keep everyone at Energy International informed about the happenings at EIC, from the acquisition of multi-million dollar contracts to the latest additions to the EIC family. We need your participation to help make it a success. If it's of interest to you, it's of interest to us. We'd also like to know what you think about the newsletter content and format and how we can make it better. Send all your news, information, thoughts and ideas to jpeter@energyintl.com. I look forward to hearing from you.



Fadi Rashid Named General Manager of EIC Jordan

Former Assistant Manager was instrumental in the development of the successful Energy Solution Program

Fadi Rashid has been named as the General Manager for the Energy International – Jordan office.

Rashid joined the EIC Jordan office in September 2012 as a Senior Marketing & Sales Engineer. He was promoted to Energy Solution Manager/Business Development Manager at the end of 2013 and was named Assistant Manager of the Jordan office at the end of 2014.

"Fadi has been a major force in the success of our Jordan operations," said Ned Fawaz, CEO, Energy International Corporation. "Fadi is a great leader and consummate business professional. We are very pleased to have him as General Manager of our Jordan office and look forward to many more years of success."

Rashid holds a Master's degree in Business Administration from the University

of Plymouth in London, United Kingdom as well as a Bachelor of Science degree in Mechanical Engineering from the University of Jordan.

Rashid has been instrumental in the development of *The Energy Solution* program launched in 2014. The program provides a free energy usage analysis of the cooling systems of large businesses, hotels and medical facilities in Jordan.

The study compares the energy costs of their current chillers to how much they can save by replacing those units with energy-saving JCI/York chillers.

Energy International handles the installation and commissioning of the



Fadi Rashid, Manager, EIC Jordan.

units and assumes all of the financial risk, only collecting payment if the new systems meet the energy reduction targets set by the analysis.

The program has been a major success for the EIC Jordan office. You can read a couple of the many success stories in the Projects section of this issue.

Fadi has also established the Energy Service Company to provide maintenance on the Energy product line with a specialty on JCI/York chillers. The department is staffed by one engineer and four technicians and includes a fleet of service vehicles and a parts warehouse. 🇳🇵



Dynamix Fire Pumps Earn FM Approval

Energy International is proud to announce that its line of Dynamix Hydro Systems Fire Pumpsets have received FM approval. FM (Factory Mutual), the independent technical organization of FMI (Factory Mutual Insurance) company, provides approvals for materials and system performance. FM approval goes beyond the standard NFPA 20 requirements and is known as having the most difficult conditions and the highest-grade product quality approval among all quality approvals given to fire pumps.

Dynamix Hydro Systems Fire Pumpsets are one of only a few available in the Middle East to be UL Listed and FM Approved. Dynamix Fire Pumpsets are available in several configurations with electric and diesel motors and end suction and horizontal split case pumps. Dynamix can provide turnkey fire safety systems including installation, testing and commissioning. 🇳🇵



Energy International Exhibits at the 2016 Big 5 Show in Dubai, UAE

EIC exhibit showcases products from current and new supplier partners

Energy International Corporation was one of 2,587 suppliers exhibiting at the 2016 Big 5 Show held November 21 – 24 at the Dubai Convention Center. This year's show drew more than 73,500 participants and introduced a new floor plan with dedicated product sectors making it easier for attendees to find the products and suppliers they were seeking.

The 2016 show was very successful for Energy International," said Ned Fawaz, CEO Energy International. "We had the opportunity to meet with a number of current and potential clients and customers and showcase a number of the products we provide to the Middle East market."

The Energy International booth featured products from a number of supplier/partners including PennBarry and Wolter fans, Metalaire air terminals, Jacir-Gohl cooling towers, Powered Aire air curtains, BLE Group smoke and fire curtains, Purified Air air purification systems and Filcar exhaust extraction products.

This year's show also featured products from new suppliers Dynamix Hydro Systems and Fumex.

Dynamix Hydro Systems of Houston, TX, USA, provides a full line of pumps for HVAC, drainage and waste disposal applications along with a line of fire fighting pumpsets that are both UL listed and FM Approved.

Sweden's Fumex offers a complete line of fume extraction units for welding, electronics manufacturing, plastics and chemical processing and laser and 3D printer operations.



(Above) EIC employees and supplier reps gather for a group shot at the 2016 Big 5 Show. (Left to right) Mahmoud Al Kirdi, (EIC Abu Dhabi), Osama Farhat, (EIC Abu Dhabi), Mohammad Abdul Omeir, (EIC Abu Dhabi), Bechara Saab, (EIC Beirut), Nikolas Winkler, (Jacir Gohl), Michael Kost, (Jacir Gohl), (unidentified consultant from Saudi Arabia), Ned Fawaz, (EIC U.S.) Sam Nassif, (EIC U.S.) Rami Fawaz, (EIC U.S.), Laurent Petiot, (Jacir Gohl), Wissam Fawaz, (Energy Industrial) and Alex Fawaz (EIC U.S.).

(Left) Khalil Bilan, Manager of Energy's Abu Dhabi office demonstrates the benefits of using stainless steel air curtains to a pair of attendees at the Big 5 Show in Dubai.



EIC NEWS

News



(Left) A PennBarry upblast fan, partially built by Energy Industrial, EIC's Sharjah factory, anchors the corner of the EIC display. Jacir-Gohl brought a small working cooling tower to the Big 5 Show.



(far left) Dynamix Hydro Systems, new to EIC and to the show, offers a full line of pumps for most applications. (Top left) a Filcar portable car exhaust extraction unit sits next to a Metalaire TH-500 air terminal. (Above) show attendees were treated to a selection of PennBarry and Wolter fans on display. (Left) Every inch of the booth was used to display the many products available through EIC. A Metalaire air terminal is perched on the reception desk as part of the decor.



Energy International Participates in Gulf Traffic Exhibition in Dubai

EIC Parking & Transportation Division demonstrates latest products from supplier partners

Energy International Corporation, Dubai has participated in the annual Gulf Traffic Exhibition in Dubai for the last 20 years. This year's exhibition was held at Dubai World Trade Centre from November 13-15, 2016. EIC's manufacturing and software partners for City-wide Parking Control & Parking Guidance solutions from Germany i.e. Automaten Technik Baumann GmbH, MCS Micronic Computer Systeme GmbH and Cleverciti Systems also participated on this exhibition and displayed their products and services on EIC's stand. This exhibition was inaugurated by Dr. Abdullah Belhaif AlNuaimi, Minister of Infrastructure Development, UAE on November 13, 2016. - Syed Ajmal Ahmed



The EIC booth (top) included displays from partners City-wide Parking Control & Parking Guidance solutions from Germany i.e. Automaten Technik Baumann GmbH, MCS Micronic Computer Systeme GmbH and Cleverciti Systems. Representatives of the UAE Ministry of the Interior (far left) were available to talk with attendees and exhibitors at the show. Solar-powered Smart Parking Pay and Display parking machine (center left) on display at the Energy International booth at the Gulf Traffic Exhibition in Dubai. Laser Technology Inc. (above) displayed a street light equipped with its laser speed tracking equipment and cameras used to track and photograph speeding motorists.



Energy International Executives and Management Meet During Big 5 Show

Company management gathered to provide input for the development of a five-year plan for EIC



The Big 5 Show offered the opportunity for the managers of Energy International's Middle Eastern offices to gather together. (Back row, left to right) Chadi Farran, Parking & Transportation Project Manager; Mazen Dakroub, Parking & Transportation Project Manager; Hussein Farran, Parking & Transportation Business and Development Manager; Ramesh Krishnan, EIC Abu Dhabi Assistant Manager; Syed Ajmal Ahmed, Parking & Transportation General Manager; Ahmad Athamneh, EIC Jeddah (KSA) Regional Manager; Rami Fawaz, EIC Exec. VP; Michael Shararah, Vice President, Energy Controls; Alex Fawaz, EIC Vice President of Operations; Shabbir Basheer, EIC Sharjah Area Manager; Mohamad Tbeishat, Dynamix Pumps; Fadi Rashid, EIC Jordan General Manager; Sam Nassif, EIC Vice President, Sales; Mazen Sheet, EIC Riyadh (KSA) Area Manager; Ammar Assi, Energy Electric Controls (Qatar) General Manager; Khalil Bilan, EIC Abu Dhabi General Manager; Mahmoud Al Kirdi, EIC Abu Dhabi Project Sales Engineer. (Front row, left to right) Ahmed Mohsen, Green Energy General Manager; Aspi Kapadia, Vice President Energy Parking & Transportation; Ned Fawaz, EIC CEO; Allie Bazzzy, EIC President; Bechara Saab, Energy International & Engineering (Beirut, Lebanon) General Manager. (Not pictured) Wissam Fawaz, Vice President, Energy Industrial Co.; Fadi Salibi, General Manager, Energy Industrial Co.

The Big 5 Show is arguably one of the biggest construction trade shows in the Middle East, if not the entire world. This year's show offered the opportunity for the managers and executives of Energy International's many offices in the Middle East and the United States to gather together at the Sheraton in Dubai for a business meeting.

The general theme of the meeting was the discussion of a proposed five-year business plan for Energy International. The meeting also provided an opportunity for the office managers to network with their peers. 📍



EIC Founder and CEO, Dr. Ned Fawaz opens the Annual Manager's Meeting held at the Sheraton in Dubai.



EIC NEWS

News



Left to right in photo at left) Fadi Salibi, General Manager, Energy Industrial Co., Khalil Bilan, Manager, EIC Abu Dhabi, Rami Fawaz, EIC Exec. VP, Ned Fawaz, EIC CEO and Bechara Saab, Manager Energy International and Engineering (Lebanon). (Left to right above) Ahmed Mohsen, Manager, Green Energy, Mazen Sheet, Manager, EIC Riyadh and Allie Bazzy, EIC President.



(Left to right above) Mohammad Tbeishat, EIC Jordan, Fadi Rashid, General Manager, EIC Jordan, Sam Nassif, EIC Vice President of Sales and Mahmoud Al Kirdi, Project Sales Engineer, EIC Abu Dhabi. (Left to right in photo at right) Hussein Farran, Business Development Manager, EIC Parking & Transportation, Aspi Kapdia, Vice President EIC Parking & Transportation, Syed Ajmal Ahmed General Manager EIC Parking & Transportation and Chadi Farran, Program Manager EIC Parking & Transportation.





PROJECT NEWS

Worker's Hospital - Mesaieed, Qatar

Expanding Healthcare In Qatar

Energy Electric Controls/ Energy International provides HVAC solutions to the construction of a worker's hospital in Mesaieed



An architectural illustration of the worker's hospital being built at Mesaieed, Qatar. The first of three hospitals, the Mesaieed hospital will have 120 beds and offer comprehensive medical care for expatriate workers who are constructing facilities for the 2022 FIFA World Cup.

The Supreme Council of Health of Qatar (SCH) is funding the construction of three Integrated Health Centers and Workers' Hospitals in Industrial City, Ras Laffan and Mesaieed. The facilities are part of an expansive health project currently ongoing in the country.

The hospitals, built under the supervision of the Special Engineering Office, are part of the SCH's plans to create a network of hospitals and health centers to provide integrated services for the many expatriate workers who are part of Qatar's construction push as they prepare to host the 2022 World Cup.

Hospitals for single workers are

among a number of important health projects announced by the SCH. These health centers will offer comprehensive medical services including specialized medicine and emergency services around the clock, part of the SCH's plans to create a network of hospitals and health centers to provide integrated services for expatriate workers, easing the strain on the country's other health care facilities.

Each of the three hospitals will have 120 beds (with the possibility of expansion to 217 beds), an integrated health center, a mosque and a central utility plant.

Energy International Corporation

was chosen by MEP contractor Mercury MENA /Contraco to provide a number of products to the construction of the hospital at Mesaieed, the first of the three hospitals now under construction with an expected completion date early in 2017.

Ammar Assi, Manager of Energy Electric Controls, EIC's office in Qatar and his staff worked hard to secure the project.

"We started working on the project in 2014," said Assi. "We had a lot of competition from all of the major fan manufacturers in the U.S. working through other representatives in Qatar."

"We were chosen for the project on the quality of our products along with the
continued on next page



PROJECT NEWS

Worker's Hospital - Mesaieed, Qatar



The Mesaieed Worker's Hospital currently under construction in Mesaieed, Qatar.

strength of our technical team including the technical expertise of Alex Itawi in our U.S. office, and our support from our factory, Energy Industrial Co., located in Sharjah, UAE," added Assi. "With projects of this size, the ability to provide good customer service and expert technical support is just as important as the price of the products."

Energy Electric Controls is supplying a number of products to the project including industrial fans from PennBarry (USA) and Wolter (Germany), as well as electrostatic precipitators from Purified Air (UK), HEPA filters from Excel Air (USA) and louvers sourced from Energy Industrial Co. Energy is the sole representative for PennBarry, Wolter and

Purified Air products in the Middle East.

"Energy International prides itself on being a multi-faceted supplier with the ability to provide many products through an extensive product portfolio that includes industrial ventilation, air and water purification and fire safety systems among many others," said Assi.

PennBarry VCR and Dynamo fans will be used to provide air for the air handling units and general ventilation throughout the hospital. The large Dynamo D44 and VCR 542, 600, 660 and 730 fans are constructed at the company's Lebanon, Indiana facility and will be shipped directly to the job site.

"The VCR fans for this project are more than 3 meters (10 feet) tall and

too large to ship as complete units," said Assi. "They will be completed at the Lebanon plant, fully tested, then disassembled for shipping and reassembled on site."

Several of the large fans will be equipped with a HEPA filtration system. High-Efficiency Particulate Arresting (HEPA) filters are used by many medical facilities to provide purified air to the building. HEPA filters are required to meet standards set up by the United States Department of Energy (DOE). To qualify as HEPA, the filters must remove 99.97 percent of particles that have a size of 0.3 microns.

The HEPA filters were sourced from
continued on next page

"We were chosen for the project on the quality of our products along with the strength of our technical team including the technical expertise of Alex Itawi in our U.S. office, and our support from our factory, Energy Industrial Co., located in Sharjah, UAE."



PROJECT NEWS

Worker's Hospital - Mesaieed, Qatar

Excel Air (USA) and will be installed to the fans prior to connecting the units to the building's ventilation system. HEPA filters are usually installed in a separate casing allowing for easy removal and replacement of the filters.

Energy Industrial Co. is manufacturing louvers for selected fans. The louvers are used to regulate airflow and to prevent sand from entering the ventilation system and getting into the hospital.

The hospital's kitchen area will be fitted with electrostatic precipitators from Purified Air (UK). Purified Air specializes in commercial kitchen extraction and filtration of odor smoke oil and grease. The Powered Air ESP range is specifically designed for commercial kitchens. The modular units have integral sumps built in to collect smoke, oil and grease particles filtered out of the exhaust. This not only facilitates servicing but eliminates potentially dangerous spillage from the bottom of the units.

The Purified Air ESP units eliminate 98 percent of smoke, oil and grease particles down to sub-micron levels of .01um and are energy efficient designed to use no more than 50W.

Energy Electric Controls/ Energy International worked with Wolter (Germany) to supply fire-rated AXV 1400 axial fans that will be installed in the hospital's car park to extract harmful exhaust fumes. The Wolter fans are fire rated to 400°C (752°F) for up to 2 hours. In the event of a fire, the fans will operate to direct smoke away from exit areas and remove it from the car park to increase visibility for fire fighters. ■



ALEX ITAWI PHOTO



ALEX ITAWI PHOTO

(Counter-clockwise front top) a large VCR fan under construction at PennBarry's Lebanon, Indiana USA facility. PennBarry Dynamo D44 fans await shipment to the jobsite in Qatar. Wolter AVX axial fans will be used for circulation and fire safety in the hospital's car park. Energy Industrial Co., EIC's factory in Sharjah, UAE is manufacturing sand trap louvers, similar to the one pictured, for the hospital project. The Purified Air ESP units will be installed in the hospital kitchen to remove grease and odor.





PROJECT NEWS

The Energy Solution - Amman, Jordan

The Energy Solution

Energy International - Jordan's energy saving plan is a big success with businesses in Jordan

The country of Jordan's dependency on foreign energy sources ranks it among the highest in the world with 96 percent of the country's energy needs coming from oil and natural gas imported from neighboring Middle East countries.

To help reduce the country's dependence on foreign imports, the government instituted a plan in 2015 that added an electricity tariff, raising prices by as much as 15 percent annually.

These rising costs have driven business owners to look for more energy efficient solutions to help them reduce their energy consumption and save money.

Energy International – Jordan came up with a unique solution that has helped owners of hotels, hospitals, malls and large industrial facilities reduce their energy costs.

The Energy Solution program offered a free energy study of the electrical efficiency and power usage of their currently installed chillers compared to the efficiency of replacing the current units with York chillers.

"One of the biggest consumers of energy is the structures cooling system," said Fadi Rashid, General Manager Energy International – Jordan. "In a country with average yearly temperatures of 25°C (77°F), with peak temps reaching above 30°C (86°F) during the summer months, cooling systems can account for as much as 60 percent of the total electrical consumption of most large facilities."

"We proved to them how replacing their current chillers with our line of high-



Essra Hospital reduced energy usage by 30 percent replacing their old chillers with a new York unit supplied by Energy International.

efficient York chillers would lower their electric bills from 20 percent to as much as 60 percent."

York chillers not only save on energy costs, but will also increase HVAC system performance (high power factor of 0.95). York chillers are built to last, delivering years of peak performance, quiet operation with low maintenance costs.

Essra Hospital

Essra Hospital, located near the University of Jordan in Amman, is a 160-bed, state-of-the-art medical complex offering complete medical services. With specialties in surgery, maternity, endoscopy, kidney, respiratory, physical therapy, in vitro fertilization and nursing, Essra is known for

its highly-qualified staff of specialists and advanced equipment and technology.

"We approached Essra officials and offered them our free energy study," said Rashid. "We found that replacing the current chiller with a York unit would result in an energy savings of more than 30 percent."

Energy International – Jordan offered to replace the current chillers, financing the entire turn-key project, with a guarantee that a minimum savings achieved would be 30 percent or better or the job would be free. The project also included a warranty and three-year maintenance contract.

"This encouraged the hospital to accept the project as we put all of the risk
continued on next page on



PROJECT NEWS

The Energy Solution - Amman, Jordan

us," said Rashid. "Energy International is the only supplier in the market that is offering anything like this."

The engineering team at Energy International installed a York YVAA chiller with a capacity of 350 tons. York's YVAA line of chillers feature Variable Speed Drive (VSD) compressors along with the world's best smart controllers from Johnson Controls (JCI) to form the optimum energy solution for any business sector.

Independent tests certified by the Royal Scientific Society (RSS), a Jordanian applied research institution proved that a minimum of 50 percent energy savings was achieved by installing the York chillers.

Intercontinental Hotel

An oasis of modern luxury, the Amman hotel is perched on one of the city's seven hills in the heart of the diplomatic district within walking distance of the old city center. All 440, newly-renovated rooms and suites are equipped with stylish and convenient amenities. Guests can enjoy indoor and outdoor pools, a full-service spa and six restaurants.

"We performed a study on the hotel's chillers and concluded that we could save them no less than 30 percent on their energy costs by replacing their chillers," said Rashid. "We offered to replace two of the four chillers based on energy savings with EIC financing the turn-key project recouping on their investment from the energy savings over the length of the



Workers install the new chiller on the roof of the Intercontinental Hotel in Amman, Jordan.

three-and-a-half-year contract.


The hotel opted to research the option of replacing all four 350-ton capacity chillers but wanted to bring in their own third party organization to study the offer from Energy International along with offers from other suppliers.

They looked to Arabtech Jardaneh, a leading region professional design service provider in architecture, engineering, infrastructure, environmental and health planning consultancy services to conduct the third party study.

"Arabtech Jardaneh concluded that the York chillers were the best choice," said Rashid. "While they weren't the lowest in

initial cost, the consultant concluded that the energy savings over the life of the units would deliver the highest energy savings."

Energy International replaced all four chillers with efficient York YVAA chillers. The turnkey job included mechanical and electrical installation, commissioning and start-up and included a warranty and five-year maintenance contract.

"The hotel is reporting energy savings of as much as 45 percent during the hotter months," said Rashid. "They are currently looking into replacing the chillers for other hotels owned by the parent company like the Movenpick Hotels in Dead Sea, Petra and Aqaba." 

"Arabtech Jardaneh concluded that the York chillers were the best choice.

While they weren't the lowest in initial cost, the consultant concluded that the energy savings over the life of the units would deliver the highest energy savings."



TECHNOLOGY

PennBarry Direct-Drive fans

PennBarry Launches New Direct-Drive Fans

Direct Drive Dynamo, Domex and Fumex models now available with energy-saving Gplus motors

PennBarry announced the expansion of its fan lineup with the addition of a direct-drive version of the Dynamo series of fans.

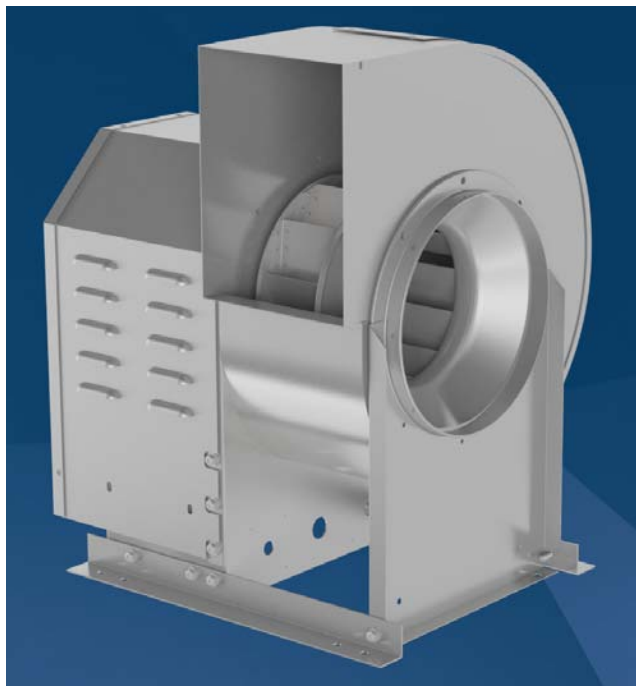
Compared to belt-driven units, direct-drive fans require less maintenance, have a simpler construction with a lower parts count, are lighter in weight and cost less.

"The Direct-Drive version of the Dynamo fan has been on our want list for some time now," said Alex Itawi, VP Sales for Energy's Air Movement Division. "These fans are among PennBarry's best-selling models and slot nicely into our current fan line-up allowing us to be more competitive in the market."

The first direct-drive series of the Dynamo centrifugal utility fan family features a computer-designed, backward inclined, centrifugal wheel. The heavy-duty, non-overloading aluminum wheel delivers high efficiency performance while assuring low noise operation.

Direct drive Dynamo fans are available in sizes from 10 to 18 with capacities up to 3,000 CFM, 0-2" w.g. and are compatible with IQ series controllers.

The new Direct-Drive Dynamo is powered by PennBarry's new line of Green Plus (Gplus) electronically commutated motors. The new Gplus motors feature a potentiometer dial for speed control and a 0-10V control wires to tie into building management systems. The motors provide up to 80 percent usable turndown versus 30



The direct drive Dynamo (above) is more compact than the belt-driven version with a lower parts count requiring less maintenance. The direct drive Domex (top right) and direct drive Fumex (above right) are now available with PennBarry's new line of energy-saving Gplus motors.

percent turndown for with PSC motors and up to 90 percent efficiency through the usable range. Motors are available in 115/208-230 single phase in 1/3 – 3/4 HP configurations in 50 and 60 Hz. 1 to 3 HP motors will be available at a later date.

PennBarry is also now offering the new Gplus motors on their direct-drive downblast Domex (DX) and upblast Fumex (FX) centrifugal roof exhausters designed for roof mounted installations in low, medium and high pressure applications.

The electronically commutated motors range from 1/6 HP to 3/4 HP and are compatible with IQ Series controllers

allowing the operating range of the motor to be fine-tuned for optimal energy efficiency.

The Gplus motors provide the ability to connect direct drive Domex and Fumex fans into building management systems.

Domex direct drive models are available in seven sizes (6, 8, 10, 11, 13, 16 and 18). Capacities range from below 150 CFM to above 4500 CFM, with static pressures beyond 1.25 inches.

Fumex direct drive models are available in six sizes (8, 10, 11, 13, 16, and 18) with capacities up to 4500 CFM, with static pressures to 1.5 inches. ■



PEOPLE NEWS

Time To Celebrate



The Energy International Sharjah office gathered for a celebratory year-end luncheon at the Rainbow Steakhouse in Sharjah, UAE. (Clockwise from lower left) Chandrasekharan Aredeth, Mithun Pillai, Subair Perunkulam, Rukhsana Khatib, Shahul Hameed, Niyas K. P., Shabbir Basheer and Shajan, Hassan.



The EIC U.S. office held their annual holiday party at Andiamo's restaurant in Dearborn MI. (Top left) President Allie Bazy is the host for a game of Family Feud. (Above) The raffle table offered a chance to win prizes. (Far left) Salman Bukhari enters his guess on how many pieces of candy are in the candy jar intent on winning a cash prize. (Left) desert included raspberry sherbet and cake from a local Dearborn bakery.



PEOPLE NEWS

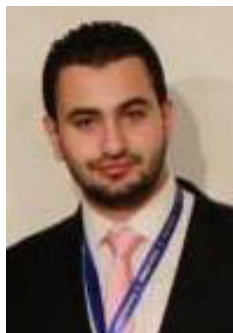
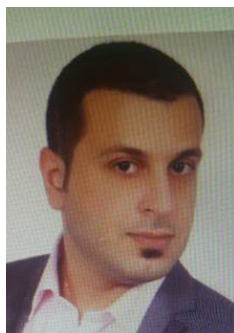
Please join us in welcoming some new faces to the Energy International family.

Shadi Qazaa has joined the EIC's Riyadh, Saudi Arabia office as a Sales Engineer. Shadi holds a Bachelor's degree in Mechanical Engineering from the Al-Najah University. Shadi has been working in the Riyadh market for the past three years and brings his passion for sales along with a technical proficiency in mechanical systems and green building technologies to EIC.

Alaa Al Hadi will be working as an Estimation Engineer for Energy International & Engineering in Beirut, Lebanon. Alaa is a recent graduate of the Lebanese American University in Byblos, Lebanon earning a Bachelor's Degree in Mechanical Engineering. Alaa did a summer internship at Enterprises A.R. Hourie and a one month internship at g.a. Bazerji and Sons, Co. Ltd., the exclusive agent for Suzuki and Maserati in Lebanon where he gained practical experience about the automotive industry.

Lauren Reed has joined the U.S. office as Administrative Assistant to CEO Ned Fawaz replacing Bethann Kukla. Lauren came to us from The Henry Ford Museum in Dearborn, MI where she served as Supervisor of Museum Programs. She holds a Master of Arts degree in History/Historic Preservation and a Bachelor of Business Administration degree in management, both from Eastern Michigan University.

Samer Al-Saadi is joining the Jordan office as a Marketing and Sales Engineer specializing in pumps, drains, valves and other miscellaneous products. He is a recent graduate of the Jordan University



(Top row left to right) Hassan Koubeissi, EIC Beirut, Shadi Qazaa, EIC, Riyadh, Alaa Al Hadi, EIC Beirut, Amany Sayeed, EIC Beirut. (Bottom row left to right) Lauren Reed, U.S., Mohammad Al Arab, EIC Riyadh, Samer Al-Saadi, EIC Jordan.

of Science & Technology in Irbid, Jordan earning a Bachelor degree in Mechanical Engineering. Samer completed a three-month internship at the Jordan Refinery Ltd., and also worked as a pool technician at Cincinnati Pool Management in Cincinnati, OH.

Promotions

Hasan Koubeissi has been promoted to Senior Sales Engineer for Energy International & Engineering in Beirut, Lebanon. Hassan joined EIC in 2010 and has been instrumental in the success of the Beirut office.

Amany Sayeed has been promoted to Senior Estimation Engineer. Amany joined Energy International & Engineering (EIC's Beirut, Lebanon office) in 2013 and was instrumental in establishing Energy International's Estimation Group where she currently serves as the senior member and point of contact for the

group providing product selection and quotations in support of EIC's sales personal. Sam Nassif, EIC Vice President, Sales said "Amany has been a great asset to Energy International Corporation. Her dedication to EIC has helped us improve our efficiency and increase productivity while reducing the cost of operations in the Beirut and U.S. offices. We are proud to have her as a member of the Energy family and look forward to continued success."

On The Move

Mohammad Al Arab transfers from Energy International & Engineering in Beirut, Lebanon to the Energy International office in Riyadh, Saudi Arabia where he will work as an Estimation Engineer. Mohammad joined Energy International in March of 2015. He holds a Bachelor's of Science degree in Mechanical Engineering from Beirut Arab University. 🇸🇦